

## **CV. KIBTI FURNITURE**

### **ENTERPRISE IN SUBUD WAY**

Coming back from BASARA with prize Rp.US \$ 1000 / IDR12.500.000 many bring significant changes in the development of enterprise CV travel. KIBTI FURNITURE. Rp.2.500.000 funds that we donate for the construction of subud hall jepara according to our initial intention to participate in Project Show. As the picture is attached



By being a volunteer at the BASARA event make my mind set to be more active in the organization and help with subud activities. Previously this was just training and donations only. At the Subud National Congress in jogja febuari 2017 I became a volunteer and trusted to handle the participants who stay in Hajj with the number of participants 500 people and Alhamdulillah run smoothly. and I am nominated to be chairman of SYI IN NATIONAL CONGRESS SUBUD and currently I become secretary of Pemuda Subud Indoensia.



Then I became chairman of the committee at the Regional Region meeting Komwil V (Central Java & Yogyakarta) held in jepara that for 28 years has never hosted & all running smoothly.



In the course of enterprise CV.KIBTI FURNITURE progressed remarkable progress as I activated in organizational activities and other subud activities. In addition we meyidup local market on the project door & door frame boss distributor Samsung Indonesia



CV. KIBTI FURNITURE also serves export market and our market orientation is indeed export market. On the way back from BASARA the funds we received some of it we donate and the rest we spend to buy wood raw material which at that time I got order from korea for handicraft workmanship with issuance of LC we only have 1 month production time and we only able to produce 2500 pcs so I decided to cancel the very risky cooperation of penalty. And the goods we have already produced we bring at the exhibition buyer visit from america through Asephi Association our products are in demand and thanks to the product CV. KIBTI FURNITURE is trusted to work on a sample of DESIGN IDEAS designer team.

Until now. The products we produce from the wood raw material that we bought from the BASARA project show also we present at buyer visit in Surabaya through facilitation from trade ministry of cooperation with JETRO Japan. Again our products are asked for their market unfortunately our capacity is still limited so we have not been able to serve the Japanese market.



Currently our concentration is the american market. From the results of enterprise in addition to the production development of production machinery purchases also for warehouse renovation. Currently we have 25 employees who were only 4 employees. Of the 25 employees we have among them are 3 members of subud jepara branch. This is the picture of the previous workshop when following BASARA.





And here is the progress of our enterprise coming back from Basara.



Meeting with our buyers DESIGN IDEAS USA Mr. Andy during a meeting at the Hyatt Hotel Jogja.





visit to CV. KIBTI FURNITURE, TEAM DESIGN IDEAS: USA, TAIWAN & THAILAND as well as interview for advertisement of CV.KIBTI FURNITURE product in US market. We also invite members of Subud in America to buy our products.



this is our prime export to America under the guidance of export training by Bank Exim Indonesia. sebelah Our Right is Mr. Roedi Sujdoko Head of Export Education Bank Exim Indonesia.



facilitating free Booth exhibition by Exim Bank at Trade Expo Indonesia event in Jakarta.



Visits from the Ministry of Trade & Industry of Jakarta and Disperindag of Jepara Regency in the selection program of DDS (Designer Dispatch Service) who pass the selection will get a mentoring program for export market development in product design development. And thank goodness machine equipment - production machine that we have been able to support production. In the future we can increase the volume of production by maintaining the quality and design of

products in order to compete with products from Vietnam and China. Until now the Buyer's trust has increased so much that in the next year will move the supplier of its products to Jepara in this case CV. KIBTI FURNITURE.

Hopefully we can answer this challenge. And this is the reason we want to be able to go to German congress to share stories and meet other subud brothers to know each other and encourage in running the enterprise and how the results of psychiatric exercises bring us to the progress of business and independence so that we can give its role in developing subud organizations in our ward area. I feel gained from God for these things we can not accomplish without God's guidance through diligence in psychiatric practice. Many things we went through in witnessing the power of God working on CV. KIBTI FURNITURE is able to handle the second largest buyer orders in the world CRATE & BARREL through Co Vendor DESIGN IDEAS. We are open and invite the WSA in this case SESI during his visit to Indonesia come to visit our workshop in jepara and subud branches around it.

*Salam Brotherhood Subud*

*Kibti Martha*